

Schedule Action Form

From Director to "Good to Great"

It's critical to focus your energy at the beginning of each month on how you're going to advance your business. This action plan should be completed the first day of every month.

Name: _____ Date: _____

Priority #1: Achieve 20/20 and Advance to Director II or Above (list names of personals below):

- ✓ Earn 20% on all personal customers
- ✓ Reward producers with placement
- ✓ Lead by example, your actions duplicate
- ✓ Find your next leaders/Directors

- | | | |
|----------|-----------|-----------|
| 1. _____ | 8. _____ | 15. _____ |
| 2. _____ | 9. _____ | 16. _____ |
| 3. _____ | 10. _____ | 17. _____ |
| 4. _____ | 11. _____ | 18. _____ |
| 5. _____ | 12. _____ | 19. _____ |
| 6. _____ | 13. _____ | 20. _____ |
| 7. _____ | 14. _____ | |

Priority #2: Develop One New Personal Director per Month:

I will complete the *Director This Month* form with the following people:

Name: _____	Enrollment: 1 2 3 4 5 6 7 8 9 10 (circle when done)
Name: _____	Enrollment: 1 2 3 4 5 6 7 8 9 10 (circle when done)
Name: _____	Enrollment: 1 2 3 4 5 6 7 8 9 10 (circle when done)
Name: _____	Enrollment: 1 2 3 4 5 6 7 8 9 10 (circle when done)

Priority #3: Schedule Action—What I Will Do When (write the dates and times below)

1. Attend Director Development Meeting	2. Add Names to Your Contact List (When/How Many)
3. Set Appointments (Power Hour)	4. Do Presentations
5. New Customer Follow-Up	6. Fast Track Meetings

Goals for This Month:

Personal Enrollments: _____ New Personal Directors: _____ Status Advancement: _____

